This magazine is brought to you by IPR License, the only digital platform that lets you buy and sell translation rights online.

INSIDE: Browse rights listings from top publishers and learn more about IPR License.
31st Frankfurt Rights Meeting

Wanted: content.
Found: bestsellers.

Change is the new constant: A close-up on East Asia, audio, and creating a buzz

- Hear about promising rights markets
- Learn about the latest trends and developments
- Connect with your colleagues from around the world

The hallmark event for the rights and licensing community: Tuesday, 10 October, 2–5pm

www.book-fair.com/rights-meeting
LETTER TO PUBLISHERS

Since IPR License was launched, rights listings have been viewed in 185 countries across 161 languages.

From Thomas Minkus, Managing Director of IPR License:

Dear Reader,

Frankfurter Buchmesse and IPR License are delighted to welcome you to our latest magazine, showcasing book rights for sale from our publisher members. IPR License and Frankfurter Buchmesse are excited to be further strengthening our relationships with the global publishing community by extending into the important Chinese market.

IPR is thrilled to be now working with the China South Publishing & Media Group (CNS) to bring our platform and rights business to Chinese publishers. Our aim is to sell book rights in China, and to sell and promote Chinese book content globally. We are looking forward to announcing and welcoming new Chinese publisher members to our platform very soon.

IPR License is a membership organization that hosts and markets book rights for sale globally through its platform www.iprlicense.com, its technology tools, and through its digital and print marketing campaigns. We are rights sales specialists that use digital tools for global reach and we are looking forward to using those tools to help Chinese publishers sell rights. We believe, as do our investors (Frankfurter Buchmesse, Copyright Clearance Center and CNS) that digital tools and automation can help increase rights sales globally.

In this magazine you will find top class titles from Peter Lang, Wolters Kluwer, Emerald, Watkins, Scholastic, CABI and Manchester University Press, showcasing new books with rights for sale, as well as some additional information on our IPR services which are now available to Chinese publishers.

I hope you enjoy this magazine. Please contact us with any questions or comments.

Sincerely yours,

Thomas Minkus
Managing Director, IPR License

CONTACT
IPR LICENSE:

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Managing Director
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tminkus@iprlicense.com
Our investors

Frankfurter Buchmesse

The Frankfurter Buchmesse is the international publishing industry’s biggest trade fair—with over 7,150 exhibitors from 106 countries, around 278,000 visitors, over 4,000 events and approximately 10,000 accredited journalists and bloggers — in attendance. It also gathers key players from other media, including the film and games industries.

The Frankfurter Buchmesse organises the participation of German publishers at around 20 international book fairs and hosts trade events throughout the year in major international markets. The Frankfurter Buchmesse is a subsidiary of the German Publishers & Booksellers Association.

Juergen Boos, Director of Frankfurter Buchmesse, said: “Rights activity is a growing feature of our Frankfurt physical portfolio. As well as building on this area of our business, we actively want to increase our part in the growing online rights and permissions platforms that have come to market in recent times. This strategic partnership with Frankfurt, IPR License, CCC and CNS allows us to leverage our current Frankfurt offerings to a wider audience around the world.”

The 2017 Frankfurter Buchmesse will take place on October 11-15, and this year’s Guest of Honor country is France.


Copyright Clearance Center

US-based Copyright Clearance Center (CCC) and its subsidiary RightsDirect are global leaders in content workflow and rights licensing technology. CCC solutions provide anytime, anywhere content access, usage rights and information management while promoting and protecting the interests of copyright holders. CCC serves more than 35,000 customers and 15,000 copyright holders worldwide, and manages more than 950 million rights from the world’s most sought-after journals, books, blogs, movies and more. Since 2008, CCC has been named one of the top 100 companies that matter most in the digital content industry by EContent Magazine.

Emily Sheahan, VP of Strategic Corporate Initiatives at CCC, said, “IPR License fills an important gap in the marketplace to help publishers around the world monetize their content in as many ways as possible.”

Find more information at www.copyright.com.

China South Publishing & Media Group

China South Publishing & Media Group (CNS) is among the leading publishers in China in terms of market value and profit. CNS was founded near the end of 2008 and was listed on the Shanghai Stock Exchange in October 2010. Its business comprises publishing, printing, distribution, and newspapers, as well as television stations and networks.

The company is based in Changsha, the capital city of China’s Hunan province. The company’s products are sold in the United States, Europe, Australia, Africa, Japan, South Korea, India, and many southeast Asian countries.

CNS has published some of the biggest bestsellers, including *The World Is Flat*, *Rip It Up*, and *Passing Through Your Whole World*, as well as culturally relevant titles including *The Complete Ancient History of Hunan Province*, *The Encyclopedia of Buddhist Arts*, and *From East to West*.

**Gong Shuguang**, Chairman of the Board of China South Publishing & Media Group, said: “Frankfurter Buchmesse is the largest trade fair in the world, and internationally respected for its global networks and co-operations. Furthermore, I welcome the Frankfurter Buchmesse’s sense of responsibility and its willingness to drive the industry.

“Hence, I am confident in sealing this partnership and exploring new uncharted waters in the future together.”

Find more information at [www.zncmjtc.com](http://www.zncmjtc.com).
About the Company

IPR is the first fully transactional rights and licensing marketplace available within the publishing industry. Established in 2012 to address a specific gap in the market, it provides a dedicated online portal that enables rights holders to complete domestic and international licensing deals.

In May 2015, Frankfurt Book Fair made a significant investment in IPR License, and in April 2016 it acquired control of the company, with the Copyright Clearance Center keeping its minority stake. In June 2017, China South Publishing & Media Group also acquired a part of the company. Rights listings on the IPR platform have been viewed by rights buyers in 185 countries and 161 languages.

What We Do at IPR License

We work with a variety of different companies from small, niche, children’s publishers, to larger institutional non-profit organizations, academic and STM publishers, and trade publishers. We work with rights and sales teams in several ways:

- Upload the backlist titles, leaving the rights team time to concentrate on the frontlist.
- Upload all the titles, both back and frontlist, just minus the territories where you have staff working (internally or remotely).
- If you don’t have one already in place, IPR License can act as your rights team, with experienced licensing people who can manage transactions from start to finish on your behalf.

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London EC1N 8SS
Tel: +44 (0) 203 327 7590
Email: info@iprlicense.com
BECOME A MEMBER

Membership Fee to IPR License Includes:

- Unlimited listings of your frontlist and backlist titles and available rights, by category and territory.
- Growing automation toolbox, with Instant Rights and Instant Rights Guide our latest tools released.
- Dedicated account management and transaction support.
- Guidance, advice and support on every aspect of membership.
- 25% discounts off the full price of Frankfurt Book Fair events.
- Your own featured page on IPR License where your titles are listed.
- Quarterly account review and a bespoke 12-month marketing plan.
- Feature in online and print marketing including dedicated bulletins, blogs and exclusive magazines.

CONTACT IPR LICENSE:

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martin.jack@iprlicense.com

BROADEN YOUR REACH WITH IPR LICENSE

VISIBILITY

Make international publishers aware of your brands and titles.

REVENUE

Increase rights and permissions sales through new business leads.

VALUE

Maximise the value of your frontlist and backlist titles.

OPPORTUNITY

Find international rightsholders at the click of a button.

CONVERSION

IPR’s technology will help convert opportunities into real business.
INFO FOR RIGHTS SELLERS

How Can Rights Sellers Work with IPR License?

The IPR License platform offers rights sellers a convenient way to display titles and rights information online. Publishers can easily display their titles online, promote their rights lists, and connect with rights buyers around the world.

ACCESS THE INSTANT RIGHTS SOLUTION:
The fully-automated transactional tool that allows rights sales from your website, rights guides and newsletters, providing the opportunity to monetise those time-consuming, low-value deals while allowing you to focus on other opportunities.

SELL RIGHTS FROM YOUR DESKTOP, DAY OR NIGHT:
IPR provides the opportunity to create additional rights revenue from your titles. Buyers can make offers for your titles at any time, 24/7, 365 days a year.

LIST THE RIGHTS YOU WANT:
You can list an unlimited number of rights — including translation and permissions.

PERSONALISE YOUR ONLINE RIGHTS SHOP:
Instant Rights allows you to monetise your frontlist and backlist titles from your branded publisher rights-shop, with hyperlinks to redirect from your website.

CREATE A RIGHTS GUIDE:
IPR provides a fully customisable Instant Rights Guide displaying unlimited titles with your customer branding, and available in a digital format with hyperlinks back to your publisher rights shop and titles.

CONNECT WITH PUBLISHERS WORLDWIDE:
Market your titles worldwide with dedicated audience development and marketing strategies, including magazine listings, weekly e-bulletins, monthly newsletters, blogs, and a strong social media presence.

Contact IPR License to find how to sell rights on our platform, or visit our website to learn more: www.iprlicense.com

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European Sales Manager
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jenny.kuehne@iprlicense.com
INFO FOR RIGHTS BUYERS

How Can Rights Buyers Use IPR License?

The IPR License platform allows rights buyers the ability to connect with publishers around the world, browse titles with rights for sale, and make offers for rights online.

NEGOTIATE AND CLOSE DEALS:
IPR License’s fully transactional technology means rights buyers can negotiate and close rights deals quickly and efficiently, maximising time and revenue while viewing a wide range of international list of titles.

BROWSE FOR FREE, 24/7:
The platform provides editors with the unique opportunity to browse high-quality international titles, for free, from the convenience of their desktop.

FIND TITLES RIGHT FOR YOUR LIST:
Using targeted searches, rights buyers can find relevant rights-holders at the click of a button, across a huge number of territories, languages and categories.

GET TO KNOW INTERNATIONAL PUBLISHERS:
Browse our IPR Rights Magazine, which highlights new publishers and featured titles on the IPR platform, produced in print and in digital download. Take a look at the IPR License Blog, and view new publishers and titles in your specified categories in our weekly email bulletins and monthly newsletters.

ASK A QUESTION:
Rights buyers can receive additional support from our knowledgeable staff.

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Contact IPR License to set up a free buyer account:
www.iprlicense.com
WHAT OUR CUSTOMERS SAY

Shelly Turner, Head of Sales, Manchester University Press

Manchester University Press have recently partnered with IPR to license the Instant Rights package.

The reason we chose to participate in this new initiative from IPR is due to the valuable services that this package offered that cater to the needs of university presses such as the ability to be able to offer different levels of rights for different products into many different regions/languages, and the fully automated and seamless process of offering rights and collecting revenue that this service offers.

The two major features I can see MUP benefit from immediately are the flexibility of the system (which is intuitive and really simple to use) to offer rights to our products into various regions to suit both our and our customer’s needs and the automation of the process that will free up valuable resources that are currently taken up with the manual administering of rights.

Another great feature is that the system allows us the choice to automate all, some or none of our rights, meaning we still stay in total control of our rights. From MUP’s perspective, we intend to use the automated process for the more standard offerings, but will revert the processing of the more complicated/non-standard rights back to us initially but plan to automate more over time as we become more familiar with the system.

Throughout the whole process, the support offered by IPR to get us up and running has been excellent from the step-by-step tutorial that took me through each element of the site, to the advice offered on how to use the price groups and include/exclude regions for particular products if required right through to how the payment process worked. IPR also offer ongoing support if required, which is very reassuring when undertaking a new initiative.

Susan Philcox, Knowledge Business Intellectual Property Manager, CABI

CABI is delighted to be working with IPR License on their new Instant Rights service. We see this as an excellent opportunity to make our books visible to a much wider audience and we think Instant Rights will be an attractive proposition for prospective rights buyers. As many of our titles are quite niche, we believe Instant Rights will make it much easier to agree rights deals through the simple transactional model IPR has introduced, and it will provide many other benefits, including saving on staff time. This is a very positive move for us.

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MORE VISIBILITY FOR YOU

WEEKLY EMAIL BULLETINS
A targeted mailing list of 13,000+ subscribers

BLOG
2-3 blog posts every week, plus key events features throughout the year, reviews of member titles, featured titles on a specific theme, and Q&As with publishing professionals.

MONTHLY NEWSLETTER
A targeted mailing list of 13,000+ subscribers. Includes the best of the blog, IPR License news, general rights and publishing news, advertorials for partners and members.

DIGITAL MAGAZINES
A series of digital magazines each exploring a single theme, targeted towards a specific audience that specialises in publishing books, journals, and blogs in a particular sector.

MAGAZINE (PRINT) PARTNERSHIP WITH PUBLISHING PERSPECTIVES
Distributed at three major book fairs; London, Beijing and Frankfurt as a special supplement with Publishing Perspectives. The magazine is also distributed digitally to the IPR License subscriber base of 13,000+ and Publishing Perspectives’ subscriber base of 10,000+, as well as through both parties’ social media channels, with a combined reach of 38,000 followers.

SOCIAL MEDIA
• Frequency: ~3–4 Facebook posts per week; ~5 Twitter per day; ~1-2 LinkedIn posts per week
• Fan base: 1,900 IPR Twitter followers; 36K+ Publishing Perspectives Twitter followers; 32K+ Frankfurter Buchmesse Twitter followers; 8.5K+ Copyright Clearance Center Twitter followers
• Includes: links to blogs pieces, member and company news, digital magazine downloads, and general publishing news and commentary

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Account Manager
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Domestic Animal Behaviour and Welfare 5th Edition
by Donald M Broom, Andrew F Fraser
CAB International (May 2015)
Covering all aspects of animal behaviour and how this relates to welfare for companion animals, farm animals and farmed fish, this book reviews development, socialisation, locomotion, reproduction and more.

Biostatistics for Animal Science
by Miroslav Kaps, William R Lamberson
CAB International (Jun 2017)
Designed to cover techniques for analysis of data in the animal sciences, this textbook provides an overview of the basic principles of statistics enabling the subsequent applications to be carried out with familiarity and understanding.

Biotechnology of Major Cereals
by Edited by Huw D. Jones CAB International (Sep 2016)
Biotechnology of Major Cereals will focus on the recent advances and future prospects in cereal biotechnology. Experts discuss the latest biotechnological advances in cereal crop science, including the latest results of gene editing techniques.

Antimicrobial Stewardship: Principles and Practice
by Various CAB International (Dec 2016)
The authors explore the effective use of coordinated antimicrobial interventions to change prescribing practice and help slow the emergence of antimicrobial resistance, ensuring that antimicrobials remain an effective treatment for infection.

One Health: The Theory and Practice of Integrated Health Approaches
by Various CAB International (Mar 2015)
The One Health concept of combined veterinary and human health continues to gain momentum, but the supporting literature is sparse. Discussing how to put policy into practice, this book combines research and practice in one volume.

Intellectual Property Issues In Biotechnology
by H Badhur Singh, A Jha, C Kewsani
CAB International (Sep 2016)
This book integrates a science and business approach to provide an introduction and an insider view of intellectual property issues within the biotech industry, with case studies and examples from developing economy markets.

Strawberry: Growth, Development and Diseases
by Edited by Amjad M. Husaini, Davide Neri
CAB International (Oct 2016)
Methods of strawberry cultivation have undergone extensive modification and this book, by an international team of specialists, provides an up-to-date, broad and balanced scientific review of current research and challenges.

Harnessing Dividends from Drylands: Innovative Scaling up with Soil Nutrients
by Various CAB International (Sep 2016)
The livelihoods of millions of people in developing countries, which depend on dryland agriculture to ensure their food security and their well-being, could be improved measurably by gains in agricultural crop yields.

Leisure, Sport and Tourism, Politics, Policy and Planning, 4th Ed
by A.J. Veal
CAB International (Apr 2017)
The gap between theory and practice in the leisure, sport and tourism studies areas seems to have widened as scholars have become more specialized. Nevertheless, it is imperative that students be as familiar as possible with a wide range of social and political theory.

Research Methods for Leisure, Recreation and Tourism, 2nd Ed
by Various CAB International (April 2017)
Describing the fundamental elements of research methods for leisure, recreation and tourism, this new edition of a popular textbook is updated throughout.
<table>
<thead>
<tr>
<th>Title</th>
<th>Author</th>
<th>Publisher</th>
<th>Year</th>
<th>Description</th>
<th>Rights</th>
</tr>
</thead>
<tbody>
<tr>
<td>Every Breath You Take</td>
<td>Rose Elliot</td>
<td>Watkins Media</td>
<td>Nov 2016</td>
<td>Mindful breathing can help you to: Gain an immediate sense of peace - this can be experienced from the first breath. Also helps you accept yourself, other people, and your life, just as they are without fighting against them.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>How to Overcome Pain</td>
<td>Leon Chaitow</td>
<td>Watkins Media</td>
<td>Jan 2017</td>
<td>Written by an internationally recognised expert in natural approaches to pain management. Includes step-by-step exercises for pain relief and a directory guiding you through the treatment of common ailments.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>Organizing for Creative People</td>
<td>Sheila Chandra</td>
<td>Watkins Media</td>
<td>May 2017</td>
<td>This book sets out to change that, it addresses the myth that truly creative people are messy and that they need mess in order to create.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>Reinvent Me</td>
<td>Camilla Sacre Dallerup</td>
<td>Watkins Media</td>
<td>Jul 2017</td>
<td>Reinvent Me is a complete 8-part programme created by Camilla to help anyone who is considering reinventing any part of their life. In each part you will find exercises and tools, examples from Camilla's own life.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>Soul Awakening Practice</td>
<td>James O'Dea, Lynne McTaggart</td>
<td>Watkins Media</td>
<td>Jun 2017</td>
<td>The Soul Awakening Practise is built around a 6 line mantra. A mantra is a sacred utterance. Repetition of a mantra aids in concentration and is believed to have both psychological and sacred powers.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>The Happiness Perspective</td>
<td>Diane Wing</td>
<td>Love Healing Press</td>
<td>Nov 2016</td>
<td>Are you longing for greater happiness, but you feel like it's just not possible? Have you heard that happiness is just a state of mind, but you don't know how to attain that state?</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>Jenny and her Dog Both Fight Cancer</td>
<td>Jewel Kats, Claudia Marie Lenart</td>
<td>Love Healing Press</td>
<td>May 2016</td>
<td>Jenny, a young girl undergoing treatment for cancer, discovers that her best friend, Dolly, also has cancer. Dolly is the family's dog, who has always been at Jenny's side through trying times, and Jenny vows to support Dolly as well.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>Hansel and Gretel: A Fairy Tale with a Down Syndrome Twist</td>
<td>Jewel Kats (Author), Claudia Marie Lenart (Illustrator)</td>
<td>Love Healing Press</td>
<td>Oct 2014</td>
<td>This adaptation of the classic Grimms' tale includes the wicked witch and the poor siblings in search of food, but in this case, five-year-old Hansel is a mischievous, yet courageous, boy with Down syndrome.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>Please Explain Anxiety to me 2nd Edition</td>
<td>Laurie Zelinger, Jordan Zelinger</td>
<td>Love Healing Press</td>
<td>Feb 2014</td>
<td>Children and their parents will understand the biological and emotional components of anxiety responsible for the upsetting symptoms they experience.</td>
<td>Worldwide rights</td>
</tr>
<tr>
<td>The Pact: Messages from the Other Side</td>
<td>Barbara Sinor</td>
<td>Love Healing Press</td>
<td>Apr 2014</td>
<td>A vow between the author and her husband finds us tracing the steps of present and past lifetimes devoted to uncovering the mysterious cycles of life, birth, death, and rebirth.</td>
<td>Worldwide rights</td>
</tr>
</tbody>
</table>
ENVIRONMENT

Global Risk Assessment and Strategic Planning
by John McLaughlin
ICE Publishing (Oct 2015)

Global Risk Assessment and Strategic Planning is a customised reference tool for project managers, encompassing risk-based management planning techniques and strategic decision-making processes for the successful management of projects, whether large or small.

Worldwide rights

Flood Risk
by Edited by Sayers
ICE Publishing (Jul 2012)

This uniquely comprehensive guide for engineers and scientists demonstrates the feasibility of an integrated approach that combines resilient infrastructure with adaptive flood risk management.

Worldwide rights

Handbook of Geosynthetic Engineering
by Edited by Sanjay Shukla
ICE Publishing (Nov 2011)

Handbook of Geosynthetic Engineering details the different types of geosynthetics and their practical application for students and for practising engineers seeking efficient, cost-effective solutions to civil engineering problems.

Worldwide rights

Prestressed Concrete Bridges, Second edition
by Nigel Hewson
ICE Publishing (Oct 2011)

Offering complete coverage of the design and construction of prestressed concrete bridges in a single resource, this book is an essential aid for maximising your efficiency on projects and expanding your existing knowledge.

Worldwide rights

Sustainable Buildings
(Delivering Sustainable Infrastructure series)
by Alan Yates, Elizabeth Green, Tristam Hope
ICE Publishing (Feb 2011)

Sustainable Buildings is an indispensable handbook that combines a summary of good practice and sources of information helpful to practitioners involved in the design and procurement of buildings.

Worldwide rights

Basic Laboratory Procedures for the Operator-Analyst
by Water Environment Federation
Water Environment Federation (Feb 2012)

This publication includes laboratory procedures most often performed in wastewater laboratories and general wet chemistry procedures, activated sludge process control tests and bacteriological testing.

Worldwide rights

Emergency Planning, Response and Recovery
by Water Environment Federation
Water Environment Federation (Jun 2013)

Emergency Planning, Response, and Recovery will help your utility develop an emergency response plan to recover from events such as infrastructure failure, small- and large-scale natural disasters.

Worldwide rights

Shortcut Nitrogen Removal—Nitrite Shunt and Deammonification
by Water Environment Federation
Water Environment Federation (Jun 2015)

Shortcut Nitrogen Removal—Nitrite Shunt and Deammonification is an essential resource for facility owners and practitioners evaluating the implementation of these advancements.

Worldwide rights

Moving Toward Resource Recovery Facilities
by Water Environment Federation
Water Environment Federation (Jul 2014)

Resource recovery is an emerging societal need around the globe. Due to the increasing pressures on increasingly limited environmental resources, it is critical that recovery of resources from waste streams be implemented.

Worldwide rights

Natural Systems for Wastewater Treatment, MOP FD-16, 3rd Edition
by Water Environment Federation
Water Environment Federation (Dec 2009)

This Manual of Practice covers soil-based treatment systems and aquatic-based treatment systems including up-to-date information on pond effluent treatment technologies for algae removal.

Worldwide rights
Decades of research have demonstrated that the parent-child dyad and the environment of the family and primary caregivers are at the foundation of children's well-being and healthy development.

Worldwide excluding Japan, China, Republic of Korea


Fostering Integrity in Research by Various National Academies Press (Jun 2017)
The integrity of knowledge that emerges from research is based on individual and collective adherence to core values of objectivity, honesty, openness, fairness, accountability, and stewardship.

Worldwide excluding Japan, China, Republic of Korea

Finding a Path to Safety in Food Allergy by Various National Academies Press (Aug 2017)
Although evidence on the true prevalence of food allergy is complicated by insufficient data and studies with variable methodologies, many health care experts agree that a real increase in food allergy has occurred.

Worldwide excluding Japan, China, Republic of Korea

The Hawthorn Archive, named after the richly fabled tree, has long welcomed the participants in the various Euro-American social struggles against slavery, racial capitalism, imperialism, and authoritarian forms of order.

Worldwide rights

Public Things by Bonnie Honig Fordham University Press (2017)
State bureaucracy, but not corporate bureaucracy, is seen as inefficient, and privatization is seen as a magic cure for social ills. In this, Bonnie Honig asks whether democracy is possible in the absence of public services and spaces.

Worldwide rights

Tricksters and Cosmopolitans by Rei Magosaki Fordham University Press (Aug 2016)

Tricksters and Cosmopolitans is the first sustained exploration into the history of cross-cultural collaborations between Asian American writers and their non-Asian American editors and publishers.

Worldwide rights

Challenging academic adherence to this notion, Lewis R. Gordon offers a portrait of Martinican-Algerian revolutionary psychiatrist and philosopher Frantz Fanon as an exemplar of "living thought" against forms of reason marked by colonialism and racism.

Worldwide rights

The New Art and Science of Teaching by Robert J. Marzano Solution Tree (Feb 2017)
This title is a greatly expanded volume of the original Art and Science of Teaching, offering a framework for substantive change based on Marzano's 50 years of education research.

Worldwide rights

Learning by Doing, 3rd Ed by Richard DuFour, Rebecca DuFour, Robert Eaker, Thomas W. Many, Mike Mattos Solution Tree (May 2016)
Discover how to close the knowing-doing gap and transform your school into a high-performing PLC. The powerful third edition of this comprehensive action guide updates and expands on new and significant PLC topics.

Worldwide rights

Poor Students, Rich Teaching by Eric Jensen Solution Tree (Feb 2016)
Discover practical and research-based strategies to ensure all students, regardless of circumstance, are college and career ready.

Worldwide rights
Academic / Instant Rights

Acquisition of Territory in International Law
by R.Y. Jennings
Manchester University Press
(Jun 2017)

Originally published by Manchester University Press in 1963, this book is now regarded as a classic of international law literature. Jennings examines the major issues relating to the acquisition of territory in a stimulating and elegant manner.

Rights on request

Art History: A critical introduction to its methods
by Michael Hatt, Charlotte Klonk
Manchester University Press
(Mar 2006)

Art History: A critical introduction to its methods provides a lively and stimulating introduction to methodological debates within art history. Offering a lucid account of approaches from Hegel to post-colonialism,

Rights on request

Beginning Theory
by Peter Barry
Manchester University Press
(Feb 2009)

Beginning theory has been helping students navigate through the thickets of literary and cultural theory for well over a decade now. This new and expanded third edition continues to offer students and readers the best one-volume introduction to the field.

Rights on request

The Econocracy
by Joe Earle, series edited by Mick Moran
Manchester University Press
(Oct 2016)

One hundred years ago the idea of ‘the economy’ didn’t exist. Now, improving the economy has come to be seen as perhaps the most important task facing modern societies.

Rights on request

Cities and Crisis
by Josef W. Konvitz, Bethan Hirst
Manchester University Press
(Jan 2017)

Cities have been missing from analyses of the global economic crisis and debates about how to generate a sustainable recovery. This provides a fresh assessment of what has changed since 1990 and what has not, of policy assumptions about urban economies.

Rights on request

Dust
by Carolyn Steedman
Manchester University Press
(2001)

Drawing on over five years worth of her own published and unpublished writing, the author has produced a sustained argument about the way in which history writing belongs to the currents of thought shaping the modern world.

Rights on request

Licensed Larceny
by Nicholas Hildyard, Mick Moran
Manchester University Press
(May 2016)

Licensed larceny is best viewed as a proxy for how for how effectively elites have constructed institutions that extract value from the rest of society. For inequality is not just a problem of poverty and the poor

Rights on request

Mathematics for Economists
by Malcolm Pemberton, Nicholas Rau
Manchester University Press
(Sep 2017)

This book provides all the mathematics needed by undergraduate and masters-level students of economics. Building up gently from a very low level, the authors provide a clear, systematic coverage of calculus and matrix algebra.

Rights on request

Subjects of Modernity
by Saurabh Dube, series edited by Professor Gurminder K. Bhambra
Manchester University Press
(Jan 2017)

This book thinks through modernity and its representations by drawing in critical considerations of time and space. It explores oppositions and enchantments, identities and ambivalences under modernity.

Rights on request

The New Politics of Russia
by Andrew Monaghan
Manchester University Press
(Jul 2016)

From the conflict in Syria to the crisis in Ukraine, Russia continues to dominate the headlines. Yet the political realities of contemporary Russia are poorly understood by Western observers and policy-makers.

Rights on request
**Meeting the American Diabetes Association Standards of Care, 2nd Ed**
by Mayer B. Davidson, MD; Stanley H. Hsia, MD
American Diabetes Association (2017)

This book is an effective guide to improve the metrics (glycemic, lipid, blood pressure) of diabetes care. Using an algorithmic approach, you can improve patient outcomes.

Worldwide rights

**American Diabetes Association Guide to Nutrition Therapy for Diabetes, 3rd Ed**
by Marion J. Franz, Alison Evert
American Diabetes Association (2017)

Nutrition therapy is an essential component of effective diabetes management. Healthcare providers need to stay current on new developments for a wide range of patients.

Worldwide rights

**Annual Review of Diabetes 2017**
by American Diabetes Association (2017)

Annual Review of Diabetes 2017 contains the American Diabetes Association’s most current and important research. 44 articles taken from 2016 issues of Diabetes, Diabetes Care, Diabetes Spectrum, and Clinical Diabetes.

Worldwide rights

**Dermatology Made Easy**
by Amanda Oakley Scion (Oct 2016)

DermNet New Zealand is the world’s most visited dermatology website with over 4 million page views and 2 million unique visits every month. It is used by family doctors, dermatologists, medical trainees and students worldwide.

Worldwide rights

**Anatomy and Physiology for Nurses**
by Various Scion (Nov 2015)

This book integrates clinical cases with the essential biological facts to provide all students with a thorough understanding of how anatomy and physiology can be applied in healthcare.

Worldwide rights

**Brunner & Suddarth’s Textbook of Medical-Surgical Nursing**
by Jan Hinkle, Kerry H. Cheever
Wolters Kluwer Health (Oct 2017)

Trusted by instructors, preferred by students, Brunner & Suddarth’s Textbook of Medical-Surgical Nursing 14th Edition makes fundamental coverage of medical-surgical nursing practices more approachable than ever.

Rights on request

**Anatomy & Physiology Made Incredibly Easy**
by Lippincott Williams & Wilkins Wolters Kluwer Health (Jan 2017)

Using humor and friendly guidance, this colorful text gives you the pure-and-simple clarity you need to understand the basic structure and functions of all major body systems, while also guiding you through genetics, nutrition, reproduction, and more.

Rights on request

**Pocket Surgery**
by Daniel B Jones
Wolters Kluwer Health (Oct 2017)

Pocket Surgery, Second Edition is your go-to source for the essential information you need to care for surgery patients, as well as for success in your surgery clerkship rotation and on exams.

Rights on request

**ACSM’s Resources for the Personal Trainer**
by American College of Sports Medicine Wolters Kluwer Health (Sep 2017)

This title is now fully aligned to the tenth edition of ACSM’s Guidelines for Exercise Testing and Prescription, and includes the new pre-participation guidelines, which will be critical for those in the personal trainer field.

Rights on request

**Clinically Oriented Anatomy**

The world’s most trusted clinically focused anatomy text! Renowned for comprehensive coverage, the best-selling Clinically Oriented Anatomy guides students from initial anatomy and foundational science courses to clinical training and practice.

Rights on request
News for a Mobile-First Consumer
by Paula M. Poindexter
Peter Lang GmbH
(Aug 2016)

The rapid adoption of mobile devices has created a new type of consumer, one who chooses smartphones and tablets over laptops and desktops, TV and radio, print newspapers, magazines, books, and landline phones.

Rights on request

Disrupting Gendered Pedagogies in the Early Childhood Classroom
by April Larremore
Peter Lang GmbH
(Mar 2016)

Young children's access to knowledge about gender, relationships, and sexuality has critical implications for their health and well-being, not only in their early years but throughout their lives.

Rights on request

The Supersensible in Kant's "Critique of Judgment"
by Julie N. Books
Peter Lang GmbH
(Nov 2015)

In this close analysis of Immanuel Kant's aesthetics, Dr. Julie N. Books, explains why Kant fails to provide a convincing basis for his desired necessity and universality of our aesthetic judgments about beauty.

Rights on request

Pedagogy of Insurrection
by Peter McLaren
Peter Lang GmbH
(Sep 2015)

McLaren has consistently produced iconoclastic work that has been heralded by educators worldwide as among some of the most significant commentary on the state of education.

Rights on request

Privileged Mobilities
by Erika Polson
Peter Lang GmbH
(Jun 2016)

Through ethnographic study of such groups in Paris, Singapore, and Bangalore, Erika Polson illustrates how, as a new generation of expatriates uses location technologies to create mobile places.

Rights on request

Farewell to Modernism: On Human Devolution in the Twenty-First Century
by Rajani Kanth
Peter Lang GmbH
(Jan 2017)

"Farewell to Modernism" is an original, pathbreaking, revolutionary, and totalizing critique of received Modernist ideas, including Modernist Utopianism.

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The Global World and its Manifold Faces
by Susan Petrilli
Peter Lang GmbH
(May 2016)

The Global World is a pivotal formula in present-day newspeak. The book's leitmotif is that language opens to the other, that the world's boundaries are the multiple boundaries of the relation to others.

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Ethics for a Digital Age
by Bastiaan Vanacker, Don Heider
Peter Lang GmbH
(Nov 2015)

Thematically organized around three of the most pressing ethical issues of the digital age, this volume offers a window into some of the hot-button ethical issues facing a society where digital has become the new normal.

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The Practice of Knowing and Knowing in Practices
by Bengt Molander
Peter Lang GmbH
(Oct 2015)

Knowing in action is the key concept. It covers understanding, well-functioning routines as well as successful learning processes. It is argued that knowledge-in-action is more basic than propositional or theoretical knowledge.

Rights on request

Ballet Body Narratives
by Angela Pickard
Peter Lang GmbH
(May 2015)

Ballet Body Narratives is an ethnographic exploration of the social world of classical ballet and the embodiment of young ballet dancers as they engage in "becoming a dancer" in ballet school in England.

Rights on request
<table>
<thead>
<tr>
<th>Language Course</th>
<th>Publisher</th>
<th>Language</th>
<th>Release Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comprehensive German Dictionary</td>
<td>PONS</td>
<td>German</td>
<td>Jul 2015</td>
<td>For teachers and advanced students of German, with 77,000 headwords and phrases with phonetic transcription, more than 125,000 simple definitions and usage examples, and detailed explanations of the new German spelling and punctuation rules. Worldwide except for China, GB, Norway, USA</td>
</tr>
<tr>
<td>Grammar Exercises in Pictures</td>
<td>PONS</td>
<td>German</td>
<td>May 2017</td>
<td>For visual learners and everyone who struggles with grammar. Exercises for all relevant grammar topics to match the reference work “Grammar in Pictures” and complex topics are clearly and simply explained through images, pictograms and graphics. Worldwide rights</td>
</tr>
<tr>
<td>INSTANT German</td>
<td>PONS</td>
<td>German</td>
<td>Jul 2017</td>
<td>Perfect for everybody who wants to improve their German skills in a fun and entertaining way with grammar, phrases and use of the language are explained logically with humor. Worldwide rights</td>
</tr>
<tr>
<td>Language Learning with Comics: Halb sieben vor dem Kino</td>
<td>PONS</td>
<td>German</td>
<td>May 2017</td>
<td>A new way to learn German. With the first comic that is also a language course. The comic simplifies the learning of colloquial language with its dialog format, humorous stories and numerous illustrations. Worldwide rights</td>
</tr>
<tr>
<td>Visual Language Course</td>
<td>PONS</td>
<td>German</td>
<td>May 2016</td>
<td>Complete language course with 20 lessons leading to level A2 with visual presentations like charts and meaningful images, vocabulary, communication and grammar can be easily remembered. Worldwide except for Poland, Romania, Vietnam</td>
</tr>
<tr>
<td>Langenscheidt English Language Course Picture by Picture</td>
<td>Langenscheidt</td>
<td>English</td>
<td>Mar 2017</td>
<td>More vividly descriptive than ever before — into the brain through the eyes! Thanks to numerous photos and graphics with eureka moment, the vocabulary and grammar will virtually remember themselves. Rights on request</td>
</tr>
<tr>
<td>Langenscheidt Vocabulary Picture by Picture Spanish</td>
<td>Langenscheidt Editorial Staff</td>
<td>Spanish</td>
<td>Aug 2016</td>
<td>Learn the right vocabulary with amusing pictures. Do you want to have fun as you learn rather than just cramming? Then the Langenscheidt vocabulary picture by picture is just what you're looking for. Rights on request</td>
</tr>
<tr>
<td>Langenscheidt Short Grammar German</td>
<td>Helen Galloway, Isabel Meraner</td>
<td>German</td>
<td>Aug 2016</td>
<td>Instead of cramming grammar, learn how to speak the language. This grammar book takes a communicative approach based on real-life situations. Rights on request</td>
</tr>
<tr>
<td>Langenscheidt Primary School Dictionary German</td>
<td>Gila Hoppenstedt, Karen Richardson</td>
<td>German</td>
<td>Nov 2013</td>
<td>This illustrated dictionary teaches primary-school children the most important English or French words in a very easy way as well as how to use them properly. Rights on request</td>
</tr>
<tr>
<td>Langenscheidt Say it in German</td>
<td>Helen Galloway, Isabel Meraner, Dr. Lutz Walther</td>
<td>German</td>
<td>Sep 2015</td>
<td>Learn 1000 words and you will be able to use 80% of everyday vocabulary quickly and confidently. Each word is accompanied by a practical example sentence and phonetic transcription. Rights on request</td>
</tr>
</tbody>
</table>
FICTION

Rockhopper Copper
by Conrad Glass
Polperro Heritage Press (Mar 2016)

Conrad Glass is a policeman with the loneliest beat in the world: he patrols the remote island of Tristan da Cunha in the middle of the South Atlantic Ocean. No aircraft can land there and few ships pass his way.

Worldwide rights

Another Man's Shoes
by Sven Somme
Polperro Heritage Press (Mar 2016)

Written just after the war, Sven Somme vividly describes his 200-mile trek across the mountains, pursued by German soldiers, in a bid to reach Sweden and freedom in 1944.

Worldwide rights

Saving The Tsars Palaces
by Christopher Morgan, Irena Orlova
Polperro Heritage Press (Mar 2016)

Millions of people annually visit the great country palaces built by the tsars in a circle round St. Petersburg. Created by artists from all over Europe, with untold serf labour at their disposal, the palaces were intended to impress and they do.

Worldwide rights

The Bicycle Teacher
by Campbell Jefferys
Polperro Heritage Press (Oct 2013)

In the summer of 1981, Michael from Perth meets Kathrin from Berlin. It's love. It's East meets West, and East wins. The place where we are born and raised greatly shapes our lives and opinions.

Rights on request

Dixon Grace: 1.9.7 Hamburg
by Alexa Camouro
Rippple books (Oct 2013)

Dixon's European sojourn goes awry when she's arrested for corporate espionage. She's just an innocent Australian teacher working abroad. Or is she? For Dixon, it's a matter of wrong place, wrong time.

Rights on request

The Book of Names
by Royce Leville
Rippple books (Jan 2015)

Strange situations, unsolvable problems, secret lives, redemption and revenge. Who are the people behind the names? Frankie, Pavel, Willard, Esmeralda, Milo, Shannon... these are just some of the stories in The Book of Names.

Rights on request

Listen to the Child
by Elizabeth Howard
Bookline & Thinker (Oct 2016)

It's 1875 and London's East End heaves with children who work as prostitutes, hawkers, beggars and thieves. Constance rescues as many as she can, but there is only so much she and other charity workers can do.

Rights on request

The Half-Slave
by Trevor Bloom
Bookline & Thinker (Oct 2016)

Ascha is the son of a Saxon warlord and a Roman slave mother, a half-slave, locked in the limbo between slave and free. This is a tale of competing tribes in 5th century northern Europe.

Rights on request

Seven Days to Tell You
by Ruby Soames
Bookline & Thinker (Jun 2011)

When Kate's husband disappeared she spent three painful years searching for him before returning to her career, her life. Marc's sudden reappearance brings back so many questions.

Worldwide excluding US

Underground
by Gayle O'Brien
Bookline & Thinker (Apr 2011)

When Annie finds an unsent letter from a debutante in the Civil War, she is drawn to the story of a Southern girl immersed in a love that cannot see light in the American South.

Worldwide except US ebook.
<table>
<thead>
<tr>
<th>Title</th>
<th>Author</th>
<th>Publisher</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shambala Junction</td>
<td>Dipika Mukherjee</td>
<td>Aurora Metro Publications</td>
<td>Dec 2016</td>
<td>Iris, an American, is visiting India for the first time with her fiancé and not enjoying the trip. When she steps down from the train at Shambala Junction to buy a bottle of water, little does she know that her life will radically change.</td>
</tr>
<tr>
<td>The Dragonfly</td>
<td>Kate Dunn</td>
<td>Aurora Metro Publications</td>
<td>(2017)</td>
<td>When Colin discovers his son is on a murder charge in France, he trails his small boat, “The Dragonfly,” across the channel to stay in Paris to try and help him.</td>
</tr>
<tr>
<td>Tracks - Racing the Sun</td>
<td>Sandro Martini</td>
<td>Aurora Metro Publications</td>
<td>(2014)</td>
<td>In this epic novel about the motor-racing heroes of Fascist Italy and Nazi Germany, legendary characters battle to win incredible races on switchback roads along the edges of ravines.</td>
</tr>
<tr>
<td>Southeast Asian Plays</td>
<td>Edited by C. Robson, A. Mello</td>
<td>Aurora Metro Publications</td>
<td>(Jan 2017)</td>
<td>A unique collection of plays by seven playwrights, both new and established, from countries in South-East Asia including Singapore, Malaysia, Thailand, the Philippines, Indonesia and Cambodia.</td>
</tr>
<tr>
<td>May All Your Names Be Forgotten</td>
<td>Michael Connor</td>
<td>Ouen Press</td>
<td>(April 2015)</td>
<td>Smart, youthful, self-assured Danny - a seasoned “closer” in the directory game - sets up his new company. Fast, easy-money from people too caught up in their own bureaucratic nightmares to escape falling prey to the fast-talkers.</td>
</tr>
<tr>
<td>The Case of the Russian Chessboard</td>
<td>Charlie Roxburgh</td>
<td>MX Publishing</td>
<td>(2011)</td>
<td>Mr Holmes, save my sister from whatever nameless horror has just driven this friend of ours to her death! It is late on a foggy November afternoon and a desperate young woman arrives at Baker Street.</td>
</tr>
<tr>
<td>A Few Lessons from Sherlock Holmes</td>
<td>Peter Bevelin</td>
<td>MX Publishing</td>
<td>(2013)</td>
<td>Peter Bevelin has distilled Arthur Conan Doyle’s Sherlock Holmes into bite-sized principles and key quotes. This book will appeal to both Sherlock fans as well as those who want to think better.</td>
</tr>
<tr>
<td>Sherlock Holmes and John Watson: The Day They Met</td>
<td>Wendy C. Fries</td>
<td>MX Publishing</td>
<td>(Jan 2015)</td>
<td>Sherlock Holmes and John Watson have wandered far from the light of Victorian gas lamps. As Holmes and Watson they’ve tangled with Nazis, as Sherlock and John they roam the corridors of New Scotland Yard.</td>
</tr>
<tr>
<td>Sherlock Holmes and The Mystery of Einstein’s Daughter</td>
<td>Tim Symonds</td>
<td>MX Publishing</td>
<td>(2013)</td>
<td>The Dean of a Swiss university persuades Sherlock Holmes to investigate the background of a would-be lecturer. To Dr. Watson it seems a very humdrum commission - but who is the mysterious ‘Lieserl’?</td>
</tr>
</tbody>
</table>
CHILDREN’S & YA

Why Am I Me
by Paige Brit
Scholastic
(Sep 2017)
A beautiful celebration of our humanity and diversity. Presented as a thoughtful, poetic exchange between two characters—who don’t realize they are thinking and asking the very same questions, Why Am I Me? Worldwide rights

The Three Little Pigs: A Finger Puppet Theater Book
by Michael Robertson
Scholastic
(Sep 2017)
First in an exciting new series, the three little pigs star in their very own finger puppet theatre. Chock-full of innovative and imaginative play value, kids will love acting out the story inside the book. Worldwide rights

Big and Little are Best Friends
by Michael Garland
Scholastic
(May 2017)
Big is an elephant, Little is a mouse. Big enjoys soft music, warm weather, and small bites of savory foods. But Little prefers a loud drum jam, icy skiing weather, and mass quantities of sweets! Worldwide rights

Dog Man Series Book 1
by Dav Pilkey
Scholastic
(Sep 2016)
When Greg the police dog and his cop companion are injured on the job, a life-saving surgery changes the course of history, and Dog Man is born. Dog Man is part dog, part man, and ALL HERO! Worldwide rights

Who Killed Darius Drake
by Rodman Philbrick
Scholastic
(Oct 2017)
Honor author Rodman Philbrick comes a delicious fast-paced whodunit about two socially outcast boys who set out to find jewels hidden for a century and unwittingly flush out a murderer. Worldwide rights

Rivers of Sunlight
How the Sun Moves Water Around the Earth
by Molly Bang/Illustrator Penny Chisholm
Scholastic
(Jan 2017)
In this brightly illustrated narrative, readers will learn about the constant movement of water as it flows around the Earth and the sun's important role as water changes between liquid, vapor, and ice. Worldwide rights

Remy Sneakers vs the Robo Rats
by Kevin Sherry
Scholastic
(Apr 2017)
A hilariously illustrated early chapter book series about friendship, city life, and evil robots from the weird and wacky mind of Kevin Sherry! Remy Sneakers has never needed anyone’s help Worldwide rights

Mama Lion Wins the Race
by Jon J Muth
Scholastic
(Jul 2017)
New friendships, surprising turns, heroic deeds and amazing racing cars! Start your engines: The race is on! And Mama Lion and Tigey are off with their cool goggles and snazzy sports car! Worldwide rights

Sleepers
by Darcy Pattison
Mims House
(2017)
Sleepers is the first book of an exciting science fiction trilogy that forces a dying world to beg for refuge on Earth. A test-tube baby, fifteen-year-old Jake Rose is half human and half alien. Worldwide rights

The Nantucket Sea Monster
by Darcy Pattison
Mims House
(2017)
Do you believe everything you read in the newspaper? Early in August 1937, a news flash came: a sea monster had been spotted lurking off the shore of Nantucket Island. Worldwide except English
Nearly every work of architecture can be characterized by specific approaches to forming and centering. An awareness of these "underpinnings" would facilitate a more informed approach to architectural design problems.

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